





SEMESTER LEARNING PLAN SEMESTER III

COURSE: ENTERPRENEURSHIP I

CODE: BW6023203

ISLAMIC ECONOMIC STUDY PROGRAM
FACULTY OF ECONOMIC AND BUSSINESS
MUHAMMADIYAH UNIVERSITY OF MAKASSAR

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Used to complete		: L	LP-UNISMUH-02.2 Learnin	UNISMUH-02.2 Learning Process standard					
Process			Person responsible			Date			
Fiocess	Nam	ne	Position	Signature		Date			
1. Formulation									
2. Inspection									

3. Consent

5. Control

4. Determination

SEMESTER LEARNING PLAN

(BLENDED LEARNING MODEL - FLIPPED LEARNING TYPE)

COURSE: ENTREPRENEURSHIP I

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SEMESTER LEARNING PLAN

			SEMESTI	ER LEARNINC	PLAN				
COUR	SE NAME	MK CODE	MK RUM	WEI (CRE	GHT DITS)	SEMESTER	DATE OF COMPILATION		
Entrepr	eneurship I	BW6023203		T=2			III		
GKM 1	FACULTY	NAME OF F	RPS PREPAITOR	RMK CO	ORDINAT	ΓOR	KA PRODI		
Asri Ja	aya, SE, MM Agusdiwana Suarni, SE, M.Acc Dr. Samsul Rizal, SE, M					I, MM	Dr. H. Muhammad Najib Kasim, SE, M.Sc		
	GRADUATE LEA	ARNING OUTCO	MES CHARGED AT M	IK (CPL)					
LEARNING OUTCOME S	CPL1(S)	Acting as a citic Collaborate an	God Almighty and be izen who is proud an d have social sensitive spirit of independen	d loves the covity and conce	untry, has	s nationa ciety and	lism and respon the environmen	sibility to the state and nation	
(CPL - CPMK - Sub CPMK)	CPL2 (P)	types of plagia Mastering the management, r	rism, and the conseq concepts and pri narketing manageme	uences of viol nciples of Is ent, human reso	ations an slamic en ource ma	d efforts ntreprene nagemen	eurship, operati t, strategic mana	onal management, financial agement, information systems, decision-making techniques in	



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	Master the basic principles and techniques of communicating using standard spoken and written language, both Indonesian and foreign languages
CPL3 (KU)	Able to apply logical, critical, systematic and innovative thinking in the context of developing or implementing science and technology that pays attention to and applies humanities values in accordance with their field of expertise Able to maintain and develop working networks with supervisors, colleagues, colleagues both inside and outside
CPL4 (KK)	Master the theoretical concepts of a particular field of knowledge in general and the theoretical concepts of a specific part of that field of knowledge in depth, and be able to formulate procedural problem solving Able to develop sharia business models creatively and innovatively based on internal and external environmental analysis
COURSE LEARN	NING CAPAIN (CPMK)
CPMK1	Students are able to master the principles and concepts of entrepreneurship required For become an entrepreneur
СРМК2	Students are able to develop their potential businessman as well as capable change method think soul inner entrepreneurship compete .
_	
FINAL CAPABI	LITY OF EACH LEARNING STAGE (Sub-CPMK)
Sub-CPMK1	Students are able to understand the meaning of entrepreneurship, the nature and concept of entrepreneurship (CPMK1)
Sub-CPMK2	Students are able to explain the discipline of entrepreneurship and its development, the role of education in the formation of entrepreneurship (CPMK1)
Sub-CPMK3	Students are able to explain the concept of entrepreneurial characteristics (CPMK1, CPMK 2)
Sub-CPMK4	Students are able to understand patterns of thinking about change in entrepreneurship (CPMK1, CPMK 2)



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Sub-CPMK5	Students are able to understand creative and innovative ways (CPMK1, CPMK 2)							
Sub-CPMK6	Students are able to understand business ideas (CPMK1, CPMK 2)							
Sub-CPMK7	Students are able to implement entrepreneurial opportunities (CPMK1, CPMK 2)							
Sub-CPMK8	Students are able to understand orientation towards action and risk taking (CPMK1, CPMK 2)							
Sub-CPMK9	Students are able to practice finance (CPMK1)							
Sub-CPMK10	Students are able to practice marketing activities (CPMK1)							
Sub-CPMK11	Students are able to practice small business organization and management activities human resources (CPMK1)							
Sub-CPMK12	Students are able to design and present business proposals (CPMK1)							
Sub-CPMK13	Students are able to implement ethics in entrepreneurship (CPMK1)							
Sub-CPMK14	Students are able to maintain an entrepreneurial spirit (CPMK1, CPMK2)							
CORREI ATIO								

CORRELATIO N	Sub-CPMK1	Sub-CPMK2	Sub-CPMK3	Sub-CPMK4	Sub-CPMK5	Sub-CPMK6
CPMK1				$\sqrt{}$	$\sqrt{}$	$\sqrt{}$
СРМК2				$\sqrt{}$	$\sqrt{}$	$\sqrt{}$

COURSE DESCRIPTI ON

This course is an Odd Semester Bachelor of Management Program course. In this course, students are able to design business premises, types of business, marketing plans, implement, initiate and develop entrepreneurship. Students are given training in the form of cultivating attitudes and behavior as entrepreneurs who have ethics, knowing the factors that drive the development of a business, as well as knowing the success and failure stories of entrepreneurs in the field, thus encouraging students to pursue this profession more closely or as companions for entrepreneurs themselves.

STUDY MATERIAL S (TOPICS)

- 1. Entrepreneurship and entrepreneurial characteristics
- 2. Thinking Change

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- 3. Creative and innovative
- 4. Business ideas and opportunities
- 5. Business proposal design
- 6. Business Ethics
- 7. Intrapreneurship

Main Reference

- 1. Mellor, R. (2012). Entrepreneurship for Everyone: A Student Textbook. In *Entrepreneurship for Everyone: A Student Textbook*. https://doi.org/10.4135/9781446216491
- 2. Handbook of Research in Entrepreneurship Education, Volume 1. (2013). *Handbook of Research in Entrepreneurship Education, Volume 1*, 1. https://doi.org/10.4337/9781847205377

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1. Internet

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- 2. Education journal:
 - 1. Suriyani, A., Saleh, S., & Akhmad, A. (2023). Capacity Building Empowerment of Weaver Groups Through Weaving Business Innovation at the Ikat Jata Kapa Weaving Center in Sikka Regency, East Nusa Tenggara Province, Indonesia, Indonesia. *European Journal of Development Studies*, 3 (2), 59–68. https://doi.org/10.24018/ejdevelop.2023.3.2.239
 - 2. Suriyani, A., Saleh, S., & Akhmad, A. (2023). Human Development Innovation Program in Empowering Weaver Groups at the Jata Kapa Ikat Weaving Center, Sikka Regency, East Nusa Tenggara. *Mirai Management Journal*, 8 (1), 288–297. https://www.journal.stieamkop.ac.id/index.php/mirai/article/view/3791%0Ahttps://www.journal.stieamkop.ac.id/index.php/mirai/article/download/3791/2464



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- 3. Agussalim, Andi Rustam, Adiningrat, AA, & Arniati. (2021). An Application of the Synergy Model of Entrepreneurship Development Through Small and Medium Enterprise Cooperatives in Makassar. Journal of Economic Resources,
- 4. Rahim, AR, Rasulong, I., Jusriadi, E., & Adzim, F. (2018). Implementation of young entrepreneur development model for coastal community of Takalar regency. Academy of Strategic Management Journal, 17(3), 1–12.
- 5. Suarni, A., Adzim, F., Abdi, MN, & Adiningrat, AA (2020). Business Model Canvas (BMC) Training for Dragon Fruit Farmers During the Covid-19 Pandemic in Caramming Bulukumba Village. National Abmas Journal (JAGRI), 1(1), 11–19. https://doi.org/10.36590/jagri.v1i1.88
- 6. Suarni, A., Haanurat, AI, & Arni, A. (2021). Strategy for Realizing an Entrepreneurial Spirit in Santri Through the Creative Economy in Facing Global Economic Challenges (Case Study at Pondok Pesantren Ddi Mangkoso). Ar-Ribh: Journal of Islamic Economics, 4(2), 127–145. https://doi.org/10.26618/jei.v4i2.6152
- 7. Haanurat, AI, Jaya, A., & Nurlina, N. (2022). Mapping Village Potential Through the Business Model Canvas for Village Village Management. JMM (Journal of Independent Society), 6(2), 1570. https://doi.org/10.31764/jmm.v6i2.745



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- 8. Rahmah, S. (2021). Work Ethic of Muslim Traders and Its Impact on Increasing Economic Welfare in Biringkanaya District, Makassar City. Journal of Applied Managerial Accounting, 5(2), 78–94. https://doi.org/10.30871/jama.v5i2.3496
- 9. Agussalim, Andi Rustam, Adiningrat, AA, & Arniati. (2021). An Application of the Synergy Model of Entrepreneurship Development Through Small and Medium Enterprise Cooperatives in Makassar. Journal of Economic Resources, 4(1), 1–10
- 10. Rahim, AR, Rasulong, I., Jusriadi, E., & Adzim, F. (2017). Strategy for Implementing the Young Entrepreneur Development Model for Coastal Communities in Takalar Regency. Journal of Balance, XIV(2), 115–124. http://journal.um-surabaya.ac.id/index.php/balance/article/view/1
- 11. Rasulong, I., Jusriadi, E., & Adzim, F. (2018). Impact of Implementation of the Business Incubator Model and Cross-Actor Participation in the Development of Young Entrepreneurs in the Coastal Area of Takalar Regency. Proceedings of National Seminar Series 8: Realizing a Civil and Sustainable Society, September, 76–88. https://dspace.uii.ac.id/handle/123456789/11439

1. 1st MEETING

LESSON PLAN: 1st MEETING											
ASPECT		ONI	INE			OFFLINE					
SUB-CPMK	Students are ab	le to understand	the meaning	g of entrep	reneurshi	p, the nature and concept of entrepreneurship					
INDICATOR	- Understand tl	 Understand the meaning of entrepreneurship Understand the nature and basic concepts of entrepreneurship Understand the motivational factors for entrepreneurship 									
STUDY MATERIALS	- Text - PPT Slides - Videos related										
	SPADA URL	-				_					
INSTRUCTIONAL MEDIA	LMS Features	Page √ URLs √ Dock √ Videos	Lessons Forum Task Survey	Slice √ Qu √ Meet Oth	iz √ ings						
	LMS Scenarios & Features					Sce	nario				
LEARNING MODEL LEARNING TIME BURDEN LEARNING	_	ent Study : 3 x d Assignments Activities		nutes		■ Face to face : 3 x 50 min	utes				
EXPERIENCE	- Discussion										
	LMS Fe	atures		truments	5	Туре	Instruments				
LEARNING ASSESSMENT	Assignment		Literature I Forum = Fe			Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric				
	Weight : 3.5%	<u> </u>									

2. 2nd MEETING

LESSON PLAN: 2 nd MEETING											
ASPECT	ONLINE						OFFLINE				
SUB-CPMK	Students are able to explain the discipline of entrepreneurship and its development, the role of education in the formation of entrepreneurship										
INDICATOR	- Understand - Understand	 Understanding entrepreneurship from various points of view Understand the purpose of forming an entrepreneur 									
STUDY MATERIALS	- Text - PPT Slides - Videos related	- Text									
INSTRUCTIONAL MEDIA	SPADA URL LMS Features Other Media	$ \begin{array}{c c} - & & \\ & \text{Page} & \\ & \text{URLs} & \\ & \text{Dock} & \\ & \text{Videos} & \\ & \text{Video, Zoom,} \end{array} $	Lessons Forum Task Survey Google Mee	$\frac{}{}$ et, ar	Slides Quiz Meetings Other ad YouTube	√ √	Classroom learning: Laptop, LCD Projector, and Stationery				
LEARNING MODEL		LMS Scenari	os & Featur	es			Scer	nario			
LEARNING TIME BURDEN		nt Study : 3 x 5 l Assignments :		ites			■ Face to face : 3 x 50 minutes				
LEARNING EXPERIENCE	- Independe - Discussion	nt Activities									
LEARNING ASSESSMENT	LMS Fo	eatures	Instruments Literature Review Forum = Feedback				Type Presentation (Group Work) Group discussion	Instruments Holistic Assessment Rubric			

LESSON PLAN: 2 nd MEETING								
ASPECT	ONLINE	OFFLINE						
	Weight : 3.5%							

3. 3rd MEETING

LESSON PLAN: 3 rd MEETING											
ASPECT	ONLINE						OFFLINE				
SUB-CPMK	Students are ab	Students are able to explain the concept of entrepreneurial characteristics									
INDICATOR		 Understand the characteristics of entrepreneurship Understanding behavior, spirit, attitude in entrepreneurship 									
STUDY MATERIALS	TextPPT SlidesVideos related										
INSTRUCTIONAL MEDIA	SPADA URL LMS Features Other Media	Page √ URLs √ Dock √ Videos Video, Zoom,	Lessons Forum Task Survey Google Meet		Slides Quiz Meetings Other YouTube	√ √	Classroom learning: Laptop, LCD Projector, and Stationery				
LEARNING MODEL		LMS Scenari	os & Feature	es			Scen	nario			
LEARNING TIME BURDEN	_	nt Study : 3 x 5 l Assignments :		tes			■ Face to face : 3 x 50 minutes				
LEARNING EXPERIENCE	- Independent Activities - Discussion										
	LMS Fo	eatures	Ins	strun	nents		Type	Instruments			
LEARNING ASSESSMENT	Assignment			Literature Review Forum = Feedback			Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric			
	Weight : 3.5%										

4. 4th MEETING

LESSON PLAN: 4th MEETING											
ASPECT	ONLINE						OFFLINE				
SUB-CPMK	Students are ab	Students are able to understand patterns of thinking about change in entrepreneurship									
INDICATOR	 Understandin Understandin	 Understand the importance of change and the role of mindset (thinking patterns) Understanding describes changes in mindset Understanding introduces an entrepreneurial mindset Understanding introduces the theory of financial intelligence 									
STUDY MATERIALS	- Text - PPT Slides	- Text									
	SPADA URL	-									
INSTRUCTIONAL MEDIA	LMS Features	Page √ URLs √ Dock √ Videos	Lessons Forum Task Survey	√ √	Slides Quiz Meetings Other	√ √	Classroom learning: Laptop, L	CD Projector, and Stationery			
	Other Media	Video, Zoom,	Google Mee	t, ar	nd YouTube						
LEARNING MODEL		LMS Scenari	os & Featur	es		Scenario					
LEARNING TIME BURDEN	Structured	nt Study : 3 x 5		tes			■ Face to face : 3 x 50 minu	tes			
LEARNING EXPERIENCE	- Independe - Discussion	nt Activities									
LAFENIENCE											
LEARNING ASSESSMENT	Assignment	catures	Instruments Literature Review Forum = Feedback				Type Presentation (Group Work) Group discussion	Instruments Holistic Assessment Rubric			
	Weight : 3.5%										

5. 5th MEETING

	LESSON PLAN: 5 th MEETING												
ASPECT		(NI	LINE				OFF	LINE				
SUB-CPMK	Students are ab	le to unders	tanc	d creative an	d inr	ovative way	s						
INDICATOR	- Creative Thou	Understanding Creativity Creative Thought Process Develop Creativity											
STUDY MATERIALS	- Text - PPT Slides - Videos related												
INSTRUCTIONAL MEDIA	SPADA URL LMS Features Other Media	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$							CD Projector, and Stationery				
LEARNING MODEL		LMS Scen	nari	os & Featu	res			Sce	nario				
LEARNING TIME BURDEN	IndependeStructured	•			utes			■ Face to face : 3 x 50 minu	tes				
LEARNING EXPERIENCE	- Independer - Discussion	nt Activitie	S										
	LMS Features Instruments							Туре	Instruments				
LEARNING ASSESSMENT	Assignment	Literature Review Forum = Feedback				Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric						
	Weight : 3.5%												

6. 6th MEETING

			L	ESSON I	PLA	N: 6 th MI	EE'	TING					
ASPECT			ONI	LINE				OFF	LINE				
SUB-CPMK	Students are ab	le to unders	stanc	l business ic	leas								
INDICATOR	- Understand w	 - Understand entrepreneurial ideas - Understand ways to look for new ideas - Understanding business ideas from imitation 											
STUDY MATERIALS	 - Text - PPT Slides - Videos related to Entrepreneurship I 												
INSTRUCTIONAL MEDIA	SPADA URL Page												
LEARNING MODEL		LMS Sce	nari	os & Featu	res			Scen	nario				
LEARNING TIME BURDEN	IndependeStructured	•		60 minutes 3 x 50 min	utes			■ Face to face : 3 x 50 minu	tes				
LEARNING EXPERIENCE	- Independer - Discussion	nt Activitie	es										
	LMS Fe	eatures		Iı	ıstru	iments		Type	Instruments				
LEARNING ASSESSMENT	Assignment Literature Review Forum = Feedback							Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric				
	Weight : 3.5%												

7. 7th MEETING

LESSON PLAN: 7 th MEETING													
ASPECT		ONI	LINE				OFF	LINE					
SUB-CPMK	Students are ab	le to implement	entrepreneur	rial c	opportunities								
	- Understand o	pportunities and	l how to ente	r nev	w businesses								
	- Understand th	Understand the business field of creative groups											
INDICATOR	- Understand th	ne business field	l of consultat	ive g	groups								
	- Understand th	ne service group	business sec	ctor									
	- Understand th	ne analytical gro	oup's business	s fiel	ld								
STUDY	- Text												
MATERIALS		PPT Slides											
	- Videos related	to Entrepreneu	ırship I										
	SPADA URL	- 1/1	_		~	-							
INSTRUCTIONAL	LMS Features	Page $\sqrt{}$ URLs $\sqrt{}$	Lessons Forum		Slides	1							
MEDIA		Dock √	Task	1	Quiz Meetings	٧	Classroom learning: Laptop, L	CD Projector, and Stationery					
		Videos	Survey		Other								
	Other Media	Video, Zoom,	Google Mee	t, an	d YouTube								
LEARNING MODEL		LMS Scenari	os & Featur	es			Scen	nario					
LEARNING MODEL													
LEARNING TIME	 Independe 	nt Study: 3 x 5	0 minutes				■ Face to face : 3 x 50 minu	too					
BURDEN	 Structured 	Assignments :	3 x 50 minu	tes			- Face to face . 5 x 50 mmu	tes					
LEARNING		nt Activities											
EXPERIENCE	- Discussion		1					1					
	LMS Features Instruments						Type	Instruments					
LEARNING	Assignment		Literature I				Presentation (<i>Group Work</i>)	Holistic Assessment Rubric					
ASSESSMENT			Forum = Fe	eedb	ack		Group discussion						
	Weight : 3.5%												

8. 8th MEETING

	LESSON PLAN: 8 th MEETING												
ASPECT		(ONI	LINE				OFFLINE					
SUB-CPMK	Mid semester												
INDICATOR	- Able to sol	- Able to solve the questions given related to meeting topics 1-7											
STUDY MATERIALS	- Text - PPT Slides - Videos related												
	SPADA URL	-											
INSTRUCTIONAL MEDIA	LMS Features	Page URLs Dock	√ √ √	Lessons Forum Task	√ √	Slides Quiz Meetings	√ √	Classroom learning: Laptop, LCD Projector, and Stationery					
		Videos		Survey		Other		- -					
	Other Media	Video, Zo	om,	Google Me	et, a	nd YouTube							
LEARNING MODEL		LMS Sce	nari	os & Featu	res			Scenario					
LEARNING TIME BURDEN	IndependeStructured	•		50 minutes 3 x 50 min	utes			■ Face to face : 3 x 50 minu	tes				
LEARNING EXPERIENCE	IndependeDiscussion		es										
	LMS Features Instruments							Type	Instruments				
LEARNING ASSESSMENT	Assignment Literature Review Forum = Feedback							Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric				
	Weight: 30%												

9. 9th MEETING

LESSON PLAN: 9th MEETING											
ASPECT		ON:	LINE				OFF	LINE			
SUB-CPMK	Students are ab	le to understan	d the orienta	ation	towards action	on a	nd risk taking				
INDICATOR	- Understand th	rientation to ac ctions and attitude the concept of ri and identify poto	udes in actio sk			sine	SS				
STUDY MATERIALS	- Text - PPT Slides - Videos related to Entrepreneurship I										
INSTRUCTIONAL MEDIA	SPADA URL LMS Features	Page √ URLs √ Dock √ Videos	Lessons Forum Task Survey	√ √	Slides Quiz Meetings Other	√ √	Classroom learning: Laptop, LCD Projector, and Stationery				
	Other Media	Video, Zoom,			nd YouTube		a				
LEARNING MODEL		LMS Scenar	ios & Featu	res			Sce	nario			
LEARNING TIME BURDEN	_	nt Study : 3 x :		utes			■ Face to face : 3 x 50 minu	tes			
LEARNING EXPERIENCE	IndependeDiscussion	nt Activities									
	LMS Features Instruments						Type	Instruments			
LEARNING ASSESSMENT	Assignment Holistic Assess							Holistic Assessment Rubric			
	Weight : 3.5%	Weight: 3.5%									

10. 10th **MEETING**

	LESSON PLAN: 10 th MEETING												
ASPECT		ONI	LINE				OFF	LINE					
SUB-CPMK	Students are ab	le to practice fi	nances										
INDICATOR	Costs in businGross profit (Net profit (neBalance Shee	Understand simple financial recording Costs in business Gross profit (gross profit) Net profit (net profit) before tax Balance Sheet Cash flow statement											
STUDY MATERIALS	TextPPT SlidesVideos related												
	SPADA URL	-											
INSTRUCTIONAL MEDIA	LMS Features Other Media	Page √ URLs √ Dock √ Videos Video, Zoom,	Lessons Forum Task Survey Google Mo	√ √	Slides Quiz Meetings Other	√ √	Classroom learning: Laptop, L	CD Projector, and Stationery					
	Office Media	LMS Scenari			ilu TouTube		Sce	nario					
LEARNING MODEL		21/18 8001011	000 00 2 0000										
LEARNING TIME BURDEN	_	nt Study : 3 x 5		utes			■ Face to face : 3 x 50 minu	tes					
LEARNING EXPERIENCE	IndependeDiscussion	nt Activities											
	LMS F	eatures	Ir	ıstrı	iments		Туре	Instruments					
LEARNING ASSESSMENT	Assignment		Literature Forum = F				Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric					
	Weight : 3.5%												

11. 11th MEETING

	LESSON PLAN: 11 th MEETING												
ASPECT		ON	LINE				OFF	LINE					
SUB-CPMK	Students are ab	le to practice r	narketing act	iviti	es								
INDICATOR	Marketing strMarketing mi	 Understand marketing concepts Marketing strategies and tactics Marketing mix Role play/sales challenges 											
STUDY MATERIALS	- Text - PPT Slides - Videos related to Entrepreneurship I												
	SPADA URL	-											
INSTRUCTIONAL MEDIA	LMS Features	Page √ URLs √ Dock √ Videos	Lessons Forum Task Survey	√ √	Slides Quiz Meetings Other	√ √	Classroom learning: Laptop, LCD Projector, and Station						
	Other Media	Video, Zoom	, Google Me	et, aı	nd YouTube								
LEADNING MODEL		LMS Scenar	rios & Featu	res			Sce	nario					
LEARNING MODEL													
LEARNING TIME BURDEN	_	nt Study : 3 x l Assignments		utes			■ Face to face : 3 x 50 minu	tes					
LEARNING	_	nt Activities											
EXPERIENCE	- Discussion							1					
	LMS Fo	eatures	Ir	ıstrı	iments		Type	Instruments					
LEARNING ASSESSMENT	Assignment Literature Review Forum = Feedback						Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric					
	Weight: 3.5%												

12. 12th MEETING

	LESSON PLAN: 12th MEETING												
ASPECT		ONI	LINE				OFF	LINE					
SUB-CPMK	Students are ab	le to practice sn	nall business	org	anization act	iviti	ies and manage human resources	S					
INDICATOR	Understand hUnderstandin	 Understand the organization and form of business entity Understand human resource management Understanding leadership Understanding motivation 											
STUDY MATERIALS	- Text- PPT Slides- Videos related	d to Entrepreneu	ırship I										
INSTRUCTIONAL MEDIA	SPADA URL LMS Features	Page √ URLs √ Dock √ Videos	Lessons Forum Task Survey	√ √	Slides Quiz Meetings Other	√ √	Classroom learning: Laptop, LCD Projector, and Stationery						
	Other Media	Video, Zoom, LMS Scenari			1d YouTube		Can	nario					
LEARNING MODEL		LIVIS Scellari	os & Featur	res			Scel	1ar10					
LEARNING TIME BURDEN		nt Study : 3 x 5 l Assignments :		ites			■ Face to face : 3 x 50 minu	tes					
LEARNING EXPERIENCE	IndependeDiscussion	nt Activities											
	LMS Fo	eatures	In	stru	iments		Type	Instruments					
LEARNING ASSESSMENT	Assignment Literature Review Forum = Feedback						Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric					
	Weight : 3.5%												

13. 13th MEETING

	LESSON PLAN: 13th MEETING											
ASPECT			ONI	LINE				OFF	LINE			
SUB-CPMK	Students are ab	le to desigi	n and	l present bu	sines	s proposals						
INDICATOR	Benefits of aAspects in a l	 Understand the meaning of a business proposal Benefits of a business proposal Aspects in a business proposal Prepare business proposals 										
STUDY MATERIALS	- Text - PPT Slides	- PPT Slides - Videos related to Entrepreneurship I										
	SPADA URL	SPADA URL -										
INSTRUCTIONAL MEDIA	LMS Features	Page URLs Dock Videos	\ \ \ \	Lessons Forum Task Survey	√ √	Slides Quiz Meetings Other	√ √	Classroom learning: Laptop, LCD Projector, and Stati				
	Other Media	Video, Zo	om,	Google Me	et, a	nd YouTube	•					
LEARNING MODEL		LMS Sce	nari	ios & Featu	res			Sce	nario			
LEARNING TIME BURDEN LEARNING		l Assignme	ents	50 minutes : 3 x 50 min	utes			■ Face to face : 3 x 50 minu	tes			
EXPERIENCE	- Independe - Discussion		es									
LAIENCE	LMS Features Instruments							Tymo	Instruments			
LEARNING ASSESSMENT	Assignment	eatures		Literature Review Forum = Feedback			Presentation (Group Work) Group discussion Holistic Assessment R					
	Weight : 3.5%	Weight: 3.5%										

14. 14th MEETING

	LESSON PLAN: 14th MEETING											
ASPECT		ON	ILINE				OFF	LINE				
SUB-CPMK	Students are ab	le to impleme	nt ethics in e	ntrep	reneurship							
INDICATOR	Understand bUnderstand thUnderstand thUnderstand m	ne six levels one application	of moral star	_	S							
STUDY MATERIALS	- Text - PPT Slides - Videos related to Entrepreneurship I											
	SPADA URL	-										
INSTRUCTIONAL MEDIA	LMS Features	Page ∨ URLs ∨ Dock ∨ Videos		√ √	Slides Quiz Meetings Other	√ √	Classroom learning: Laptop, LCD Projector, and Statione					
	Other Media	Video, Zoon	n, Google Me	et, a	nd YouTube							
LEARNING MODEL		LMS Scena	rios & Featu	ires			Sce	nario				
LEARNING TIME BURDEN	_	nt Study : 3 x		utes			■ Face to face : 3 x 50 minu	tes				
LEARNING EXPERIENCE	IndependeDiscussion	nt Activities										
	LMS Features Instruments						Type	Instruments				
LEARNING ASSESSMENT	Assignment		Literature Forum = 1				Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric				
	Weight : 3.5%											

15. 15th MEETING

	LESSON PLAN: 15th MEETING												
ASPECT		ONI	LINE				OFF	LINE					
SUB-CPMK	Students are ab	le to maintain a	n entrepreneu	ırial sp	irit								
INDICATOR	Understand eUnderstand tlUnderstand sUnderstandin	 Understand decisions as problem solving; Understand entrepreneurship terminology (intrapreneurship) Understand the need for an entrepreneurial nature in organizations Understand specific elements of intrapreneurship strategy Understanding intrapreneurial myth-busting 											
STUDY MATERIALS	- PPT Slides	- Text											
INSTRUCTIONAL MEDIA	SPADA URL LMS Features Other Media	- Page √ URLs √ Dock √ Videos Video, Zoom,	Lessons Forum Task Survey Google Meet	√ N	Slides Quiz Geetings Other YouTube	√ √	Classroom learning: Laptop, L	CD Projector, and Stationery					
LEARNING MODEL		LMS Scenari	os & Feature	es			Sce	nario					
LEARNING TIME BURDEN		nt Study : 3 x 5 l Assignments :		tes			■ Face to face : 3 x 50 minutes						
LEARNING EXPERIENCE	- Independe - Discussion	nt Activities											
	LMS F	eatures	Ins	strume	ents		Туре	Instruments					
LEARNING ASSESSMENT	Assignment Literature Review Forum = Feedback						Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric					
	Weight : 3.5%	Weight : 3.5%											

16. 16th MEETING

	LESSON PLAN: 16th MEETING											
ASPECT			ONI	LINE				OFFLINE				
SUB-CPMK	Semester Final											
INDICATOR	- Able to sol	- Able to solve the questions given related to meeting topics 9-15										
STUDY MATERIALS	- Text - PPT Slides - Videos related											
	SPADA URL											
INSTRUCTIONAL MEDIA	LMS Features	Page URLs Dock	√ √ √	Lessons Forum Task	√ √	Slides Quiz Meetings	√ √	Classroom learning: Laptop, LCD Projector, and Stationery				
	Other Media	Videos Video, Zo	om,	Survey Google Me	et, aı	Other nd YouTube		- -				
LEARNING MODEL		LMS Sce	nari	ios & Featu	res			Scen	nario			
LEARNING TIME BURDEN	IndependeStructured	•		50 minutes : 3 x 50 min	utes			■ Face to face : 3 x 50 minu	tes			
LEARNING EXPERIENCE	IndependeDiscussion		es									
	LMS Features Instruments							Type	Instruments			
LEARNING ASSESSMENT	Assignment Literature Review Forum = Feedback							Presentation (<i>Group Work</i>) Group discussion	Holistic Assessment Rubric			
	Weight: 30%											

PROJECT TASKS PLAN

- 1. Summarizing the nature of individual thematic learning
- 2. Analyze the characteristics of thematic learning based on the videos presented (group)
- 3. Summarize the basis of group thematic learning
- 4. Defining the principles of thematic learning and their application in groups
- 5. Creatively create a mind map of 10 thematic learning models
- 6. Create theme networks with a connected model
- 7. Create theme networks with an *integrated model*
- 8. Create theme nets with a webbed model
- 9. Analyze the differences and create examples of learning with conventional approaches and learning by accessing the potential of students' brains
- 10. UTS
- 11. Analyze thematic learning elements in groups
- 12. Create a project (thematic learning technique design in the 2013 curriculum) as a group
- 13. Analyzing videos about thematic (group) learning management
- 14. Analyzing assessments in the 2013 curriculum teacher and student books and making 2013 curriculum assessments
- 15. Create a thematic learning project

PROJECT TASKS PLAN

TASK DESIGNMENT TITLE Explain concepts, estimates and projections based on study topics at meetings 1-7 and 9-15 Task URL in LMS: Students can understand the principles and concepts of entrepreneurship For become an entrepreneur and develop entrepreneurial potential. Explain and practice an effort on the topic material that has been discussed ASSIGNMENT TASK OBJECT TASK O	S VUN	COLLEGE FACULTY STUDY PROGRAM						
ENTREPRENEURSHIP CC 70202 III 2	STUDENT ASSIGNMENT PLAN							
TASK DESIGNMENT TITLE Explain concepts, estimates and projections based on study topics at meetings 1-7 and 9-15 Task URL in LMS: Sub-CPMK Sub-CPMK Sudents can understand the principles and concepts of entrepreneurial potential. Explain and practice an effort on the topic material that has been discussed ASSIGNMENT METHODS ASSIGNMENT METHODS Explain and practice an effort on the topic material that has been discussed ASSIGNMENT METHODS Explain and practice an effort on the topic material that has been discussed ASSIGNMENT METHODS Explain and practice an effort on the topic material that has been discussed ASSIGNMENT METHODS Business Papers and Proposals Evaluation Explain and practice an effort on the topic material that has been discussed Assignments are carried out in accordance with the instructions of the teaching lecturer TASK OUTPUT Business Papers and Proposals Evaluation Fried a Indicators Assessment Techniques Criteria & Indicators Assessment Techniques - Retention of material Holistic - 40% - Quiz/Practice Questions Rubric - 30% - Independent task Independent task TIMETABLE - Topics 1 - 5 - Midterm exam - Topics 7 - 10 - May 10, 2021 - June 21, 2021 - Topics 7 - 10 - May 10, 2021 - June 21, 2021 - July 26, 2021 - 27 July - 15 August 2021 ETC	COURSE	MK's name	Code	Semester	SKS			
TASK DESIGN Practice Papers and Questions Practice Papers and Questions		ENTREPRENEURSHIP I	CC 70202	III	2			
TASK DESIGN Practice Papers and Questions Continuity of assignments are carried out in accordance with the instructions of the teaching lecturer		Form of Assign	nment	Task Completion Time				
TITLE Task URL in LMS: Students can understand the principles and concepts of entrepreneurship For become an entrepreneur and develop entrepreneurial potential. Explain and practice an effort on the topic material that has been discussed ASSIGNMENT METHODS TASK OBJECT TASK OUTPUT Business Papers and Proposals Criteria & Indicators Criteria & Indicators Retention of material - Quiz/Practice Questions - Independent task Criteria & Indicators - May 4, 2021 - Topics 1 – 5 - Midterm exam - Topics 7 – 10 - Final exams - Inputting Exam Result Values - TO July – 15 August 2021 ETC	TASK DESIGN	Practice Papers and Questions		discussing or working on assignments, or the amount of contribution an ability makes to achieving competency in this				
Students can understand the principles and concepts of entrepreneurship For become an entrepreneur and develop entrepreneurial potential. DESCRIPTION Explain and practice an effort on the topic material that has been discussed		7 and 9-15	es and projections	based on study top	ics at meetings 1-			
DESCRIPTION Explain and practice an effort on the topic material that has been discussed ASSIGNMENT METHODS Assignments are carried out in accordance with the instructions of the teaching lecturer TASK OBJECT Business Papers and Proposals TASK OUTPUT Business Business Products Criteria & Indicators Assessment Techniques Weight (%) - Retention of material - Quiz/Practice Questions - Independent task Holistic - 40% - 30% - 30% - 30% - Independent task - March 15, 2021 - April 26, 2021 - 40% - 26, 2021 - 27 May 4, 2021 - 27 July - 15 August 2021 TIMETABLE - May 4, 2021 - May 10, 2021 - June 21, 2021 - 27 July - 15 August 2021 ETC - Inputting Exam Result Values - July 26, 2021 - 27 July - 15 August 2021	Sub-CPMK	Students can understand the principles and concepts of entrepreneurship For						
METHODS lecturer TASK OBJECT Business Papers and Proposals TASK OUTPUT Criteria & Indicators Assessment Techniques Weight (%) - Retention of material - Quiz/Practice Questions - Independent task Holistic - 40% - 30% - Independent task - Time - March 15, 2021 - April 26, 2021 - Topics 1 - 5 - March 15, 2021 - April 26, 2021 - May 4, 2021 - Topics 7 - 10 - May 10, 2021 - June 21, 2021 - May 10, 2021 - June 21, 2021 - Final exams - July 26, 2021 - 27 July - 15 August 2021 ETC ETC	DESCRIPTION							
TASK OUTPUT Business Papers and Proposals Criteria & Indicators Assessment Techniques Weight (%) - Retention of material - Quiz/Practice Questions - 1ndependent task Holistic - 40% - 30% - Independent task Time - Topics 1 - 5 - 26, 2021 - March 15, 2021 - April 26, 2021 - Midterm exam - May 4, 2021 - May 10, 2021 - June 21, 2021 - Final exams - Inputting Exam Result Values - July 26, 2021 - 27 July - 15 August 2021		Assignments are carried out in accordance with the instructions of the teaching						
OUTPUT Criteria & Indicators Assessment Techniques Weight (%) - Retention of material - Quiz/Practice Questions - Independent task Holistic - 40% - 30% - Independent task - 30% - 30% - Topics 1 - 5 - March 15, 2021 - April 26, 2021 - Modern exam - May 4, 2021 - Topics 7 - 10 - May 10, 2021 - June 21, 2021 - Final exams - July 26, 2021 - Inputting Exam Result Values - July 26, 2021 - 27 July - 15 August 2021		Business Papers and Proposals						
Techniques Weight (%)		Business Business Products						
Comparison Com		Criteria & Indi	cators		Weight (%)			
Comparison of the comparison	EVALUATION	- Retention of mate	rial	Holistic	- 40%			
Stages Time - March 15, 2021 – April - Topics 1 – 5 26, 2021 - Midterm exam - May 4, 2021 - Topics 7 – 10 - May 10, 2021 – June 21, - Final exams 2021 - July 26, 2021 - 27 July – 15 August 2021 ETC ETC	EVALUATION		estions	Rubric	- 30%			
TIMETABLE - Topics 1 – 5 - Midterm exam - May 4, 2021 - May 4, 2021 - Topics 7 – 10 - Final exams - Inputting Exam Result Values - Topics 7 – 10 - Final exams - Inputting Exam Result Values - Topics 7 – 10 - May 10, 2021 – June 21, 2021 - July 26, 2021 - 27 July – 15 August 2021 ETC		- Independent task			- 30%			
TIMETABLE - Topics 1 – 5 - Midterm exam - May 4, 2021 - May 4, 2021 - Topics 7 – 10 - Final exams - Inputting Exam Result Values - Topics 7 – 10 - Final exams - Inputting Exam Result Values - Topics 7 – 10 - May 10, 2021 – June 21, 2021 - July 26, 2021 - 27 July – 15 August 2021 ETC		Stores			me			
ETC	TIMETABLE	- Topics 1 – 5 - Midterm exam - Topics 7 – 10 - Final exams	esult Values	 March 15, 2021 – April 26, 2021 May 4, 2021 May 10, 2021 – June 21, 2021 July 26, 2021 				
	ETC				1105001 2021			
	REFERENCES							

CPL ASSESSMENT AND ACHIEVEMENTS

TOPIC	SUNDAY	CPL	СРМК	Sub-CPMK	ASSESSMENT	WEIGHT (%)	CATEGORY
I	1	1,2,3,4	1	1	Assignment, Group Presentation (Work Group)	3.5%	Online
II	2	1,2,3,4	1	2	Assignments, Group Presentations (Work Group	3.5 %	Online
III	3	1,2,3,4	1,2	3	Assignments, Group Presentations (Work Group	3.5 % _	Online
IV	4	1,2,3,4	1,2	4	Assignments, Group Presentations (Work Group	3.5%	Online
V	5 – 7	1,2,3,4	1,2	5 -7	Assignments, Group Presentations (Work Group	6.5%	Online
VI	8	1,2,3,4	1,2	1,2,3,4,5 ,6,7	Assignment	30%	Online
VII	9 – 11	1,2,3,4	1	9,10,11	Assignments, Group Presentations (Work Group	6.5%	Online
IX	12 – 13	1,2,3,4	1	12,13	Assignments , Group	6%	Online

TOPIC	SUNDAY	CPL	СРМК	Sub-CPMK	ASSESSMENT	WEIGHT (%)	CATEGORY
					Presentations (Work Group		
X	14	1,2,3,4	1	14	Assignments, Group Presentations (Work Group	3.5%	Online
XI	15	1,2,3,4	1	15	Assignments, Group Presentations (Work Group	3.5%	Online
XI	16	1,2,3,4	1	9,10,11,12,13,14,15	Assignment	30%	Online

ASSESSMENT AND ASSESSMENT SCALE

	EVALUATION		SCORING SCALE		
ASPECT	TYPE	PROPORTION (%)	INTERVALS	LETTER	
Absence	-	5	80 – 100	A	
Activity completion	-	10	65 – < 80	В	
	Quiz	5	50 – <65	С	
Formative Assessment	Task 1	5	40 – <50	D	
	Other tasks	5	0 – <40	Е	
	Project assignments	40			
Summative Assessment	UTS	15			
	UAS	15			

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RPS Compiler Reviewer

Quality Assurance of Study Program

Asri Jaya, SE, MM

NIDN. 0926088303

Course Coordinator

Agusdiwana Suarni, SE, M.Acc

NIDN.

Endorsed by:

head of the study program

Dr. H. Muhammad Najib Kasim, SE, M.Sc

NIDN. 8823690019