



# SEMESTER LEARNING PLAN Semester IV

# **COURSE :** ENTERPRENEURSHIP II



ISLAMIC ECONOMIC STUDY PROGRAM FACULTY OF ECONOMIC AND BUSSINESS MUHAMMADIYAH UNIVERSITY OF MAKASSAR

	MAKASS	MAKASSAR MUHAMMADIYAH UNIVERSITY					LP-UNISMUH-02.2
			RPS form		Date Revision Page	:	0
Used For complete		:	LP-UNISMUH-02.2 Learn	d			
Process		Person responsible					Date
FIDCESS	Nan	ne	Position	:	Signature _		Date
1. Formulation							
2. Inspection							
3. Consent							
4. Determination							
5. Control							

## **SEMESTER LEARNING PLAN** (BLENDED LEARNING MODEL – FLIPPED LEARNING TYPE)

#### **COURSE: ENTREPRENEURSHIP II**

LIST OF CONTENTS	
RPS FORM	1
2 LEARNING PLAN	
TABLE OF CONTENTS	M
3 LEARNING PLAN	
1. 1 <sup>st</sup> MEETING	7
2. 2 <sup>ND</sup> MEETING .	
3. 3 <sup>RD</sup> MEETING	9
4. 4 <sup>th</sup> MEETING	
5. 5 <sup>th</sup> MEETING	
6. 6 <sup>th</sup> MEETING	
7. 7 <sup>th</sup> MEETING	
8. 8 <sup>th</sup> MEETING	1
9. 9 <sup>th</sup> MEETING	
10. 10 <sup>th</sup> MEETING	
11. 11 <sup>th</sup> MEETING	
12. 12 <sup>th</sup> MEETIN	
13. 13 <sup>th</sup> MEETING	
14.14 <sup>TH</sup> MEETING	
15. 15 <sup>th</sup> MEETING	
16. MEETING	
PROJECT TASKS PLAN	
CPI ASSESSMENT AND ACHIEVEMENTS	24
BIBLIOGRAPHY	



COURS	COURSE NAME		MK RUMPU		WEIGHT (CREDITS)	SEMESTER	DATE OF COMPILATION		
ENTREPRE	NEURSHIP II	KB71212			2 credits	IV	2021-2022		
UPM FACULTY			NAME OF RPS PREPAITOR RMI		RDINATOR	KA PRODI			
Asri Jaya	a, SE, MM	Dr. Samsul Rizal, SE, MM Dr. Samsul Rizal, SE, MM Dr. H. Muhammad Na M.Sc		ammad Najib Kasim, SE, M.Sc					
	GRADUATE LEA	RNING OUT	COMES CHAR	RGED AT MK	K (CPL)				
	CPL1 (S9)	Show attitude responsible on work in the field his expertise in a way independent							
	CPL2 (P1)	Control draft basics and theory base about management business and practice management in scale national, international, and global in businessman							
LEARNING	CPL3 (KU1)	Able to apply thinking logical, critical, systematic, and innovative in context development or implementation knowledge knowledge and technology that pays attention to and applies mark appropriate humanities _ with field his expertise in businessman							
OUTCOMES (CPL – CPMK – Sub CPMK)	CPL4 (KK1)	Able to use knowledge knowledge and technology in finish problem nor instrument management in businessman							
- Sub CI WIK)	COURSE LEARN	ING CAPAIN	(CPMK)						
	CPMK1	supporting the	eories (S9, P1, K	KU1, KK1)			avior and attitudes through		
	СРМК2	Student capable analyze principles , methods , entrepreneurial models and reading business opportunities (S9, P1, KU1, KK1)							



FINAL CAPABII	LITY OF EACH LEARNING STAGE (Sub-CPMK)
Sub-CPMK1	Students are able to understand concepts base as well as soul based entrepreneurship _ on creativity and innovation (CPMK1)
Sub-CPMK2	Student capable explain procedures for forming and establishing a new business (CPMK1)
Sub-CPMK3	Student capable explain draft organization and management in reach objective oriented organization _ profit (CPMK1, CPMK 2)
Sub-CPMK4	Student capable put into practice "Marketing Techniques and Strategies " Be able to determine _ market share as well understand calculation price principal production & price principal sales (CPMK1, CPMK 2)
Sub-CPMK5	Student capable explain understanding product as well as understand will exists <i>product life cycle (PLC)</i> and can set price sell (CPMK1, CPMK 2)
Sub-CPMK6	Student capable implement governance practices finance efforts focused on plans _ finance in create a business proposal (CPMK1, CPMK 2)
Sub-CPMK7	Student capable create a complete business proposal and business proposal that directed For follow PKMK (Creativity Program) competition Student Entrepreneurship ) (CPMK1, CPMK 2)
Sub-CPMK8	Student capable presenting business ideas in context preparation of business proposals group (CPMK CPMK 2)
Sub-CPMK9	Student capable present the target market within context preparation of business proposals (CPMK1)
Sub-CPMK10	Student capable present and create plan finance as well as appropriateness seen from aspect finance (CPMK1)
Sub-CPMK11	Student capable make plan business For see appropriateness business (CPMK1)
Sub-CPMK12	Student capable present a business proposal (CPMK1)
Sub-CPMK13	Student capable create and practice business (CPMK1)



	Sub-CPMK14	Student capable	present results p	ractice entreprene	urship (CPMK1, 0	CPMK2)						
	CORRELATION	Sub-CPMK1- 2	Sub-CPMK3- 4	Sub-CPMK5- 6	Sub-CPMK7- 8	Sub-CPMK9- 10	Sub-CPMK11- 12					
	CPMK1	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$					
	CPMK2			$\checkmark$	$\checkmark$	$\checkmark$						
COURSE DESCRIPTION	entrepreneurship tea understand situation for other people. Su	Subject _ This is eye Studying the Bachelor of Management Program , Even Semester . Subject _ This eye studying entrepreneurship teach How become entrepreneurs to have ideas or idea business become something field business with understand situations and conditions that occur around can print successful and capable entrepreneurs _ create field Work for other people. Subject _ that is also implementation from various theory taught _ in entrepreneurship so that student expected can become entrepreneur new ones who have ideas and implementation about field business new one can advance economy										
STUDY MATERIALS (TOPICS)	6. Products and De	Personal Attitude businesses & dev ization and Mana iques and strateg etermination of se sal ( business feas ssible business id d Discussion about d discussion appro-	e velopment models gement ties elling prices sibility ) eas accepted by t at the target mark opriateness busing	he market et	aspect							
REFERENCE	Main Reference 1. Handbook c	of Research in Ent	trepreneurship Ed	lucation, Volume 37/978184720537	1. (2013). Handbo <u>7</u>	ok of Research in	Entrepreneurship					



	2. Trihatmoko Agus, Harsono Mugi. 2017. entrepreneurship: Forming and Developing Reliable and Well-established
	Business Units. Upp Stim Ykpn
	3. Rachmat Pambudy, Wahyu Budi Priatna, Burhanuddin.2017.Entrepreneurship and Small Business
	Management.idemedia Main Library
	Additional References
	1. Internet
	2. Journal Education journal
	1. Suriyani, A., Saleh, S., & Akhmad, A. (2023). Capacity Building Empowerment of Weaver Groups Through Weaving
	Business Innovation at the Ikat Jata Kapa Weaving Center in Sikka Regency, East Nusa Tenggara Province, Indonesia,
	Indonesia. European Journal of Development Studies, 3(2), 59–68. <u>https://doi.org/10.24018/ejdevelop.2023.3.2.239</u>
	<ol> <li>Suarni, A., Adzim, F., Abdi, M. N., &amp; Adiningrat, A. A. (2020). Business Model Canvas (BMC) Training for Dragon</li> </ol>
	Fruit Farmers During the Covid-19 Pandemic in Caramming Bulukumba Village. National Abmas Journal (JAGRI),
	1(1), 11–19. https://doi.org/10.36590/jagri.v1i1.88
	3. Suarni, A., Haanurat, A. I., & Arni, A. (2021). Strategy for Realizing an Entrepreneurial Spirit in Santri Through
	Creative Economy in Facing Global Economic Challenges (Case Study at Pondok Pesantren Ddi Mangkoso). Ar-
	Ribh: Journal of Islamic Economics, 4(2), 127–145. <u>https://doi.org/10.26618/jei.v4i2.6152</u>
	4. Agussalim, Andi Rustam, Adiningrat, A. A., & Arniati. (2021). An Application of the Synergy Model of
	Entrepreneurship Development Through Small and Medium Enterprise Cooperatives in Makassar. Journal of
	Economic Resources,
	5. Haanurat, A. I., Jaya, A., & Nurlina, N. (2022). Mapping Village Potential Through the Business Model Canvas for
	Village Village Management. JMM (Journal of Independent Society), 6(2), 1570.
	https://doi.org/10.31764/jmm.v6i2.745
LECTURER	Dr. Samsul Rizal, SE, MM
NAME	
REQUIRED	
COURSES	

#### 1. 1<sup>st</sup> MEETING

	LESSON PLAN: 1 <sup>st</sup> MEETING								
ASPECT	ONI	LINE	OFFLINE						
SUB-CPMK	Students are able to understa	and concepts base as well as so	ul based entrepreneurship _ or	n creativity and innovation					
INDICATOR	<ul> <li>Understand draft base busi</li> <li>Understand stages in busin</li> </ul>								
STUDY MATERIALS	- Text - PPT Slides Related videos Entrepreneur	ship II _							
	SPADA URL -		-						
INSTRUCTIONAL MEDIA	$\begin{array}{c c} & Page &  \\ LMS & URLs &  \\ Features & Dock &  \\ \hline Videos & - \end{array}$	LessonsSlides $$ Forum $$ Quiz $$ Task $$ MeetingsSurveyOther	Learning in class : Laptops, LCD Projectors, and Stationery						
	Other Media Videos, Zoor YouTube	m, Google Meet, and							
LEARNING MODEL	Scenarios	& Features	Scer	nario					
LEARNING TIME BURDEN	<ul> <li>Study Independent : 3 :</li> <li>Task Structured : 3 x 5</li> </ul>		• Stare Face : 3 x 50 minu	utes					
LEARNING EXPERIENCE	<ul><li>Activity Independent</li><li>Discussion</li></ul>								
	LMS Features	Instruments	Туре	Instruments					
LEARNING ASSESSMENT	Assignment	<i>Literature Review</i> Forum = <i>Feedback</i>	Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric					
	<b>Weight</b> : 3.5%								

#### 2. 2<sup>nd</sup> MEETING

	LESSON PLAN: 2 <sup>nd</sup> MEETING								
ASPECT		ONI	INE			OFFLINE			
SUB-CPMK	-			rming and esta	bli	shing a new business			
INDICATOR	<ul><li>Understand t</li><li>Understand e</li></ul>								
STUDY MATERIALS	- Text - PPT Slides Related videos	Entrepreneurs	ship II _						
	SPADA URL	-							
INSTRUCTIONAL MEDIA	LMS Features Other Media	Page $$ URLs $$ Dock $$ VideosVideos, Zoon	Lessons Forum M Task M Survey n, Google Me	Slides Quiz Meetings Other eet, and	$\sqrt{1}$	Learning in class : Laptops, LCD Projectors, and Stationery			
LEARNING MODEL		YouTube Scenarios	& Features			Scer	nario		
LEARNING TIME BURDEN		ependent : 3 x ctured : 3 x 5				• Stare Face : 3 x 50 minu	ites		
LEARNING EXPERIENCE	<ul><li>Activity In</li><li>Discussion</li></ul>	ndependent 1							
	LMS Fe	atures	Inst	ruments		Туре	Instruments		
LEARNING ASSESSMENT	Assignment		Literature Review Forum = Feedback			Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric		
	<b>Weight</b> : 3.5%								

## 3. 3<sup>rd</sup> MEETING

	LESSON PLAN: 3 <sup>rd</sup> MEETING								
ASPECT	ON	LINE	OFFLINE						
SUB-CPMK	Student capable explain dra	ft organization and managemen	t in reach objective oriented o	rganization _ profit					
INDICATOR	<ul> <li>Understand draft organiza</li> <li>Understand objective organization</li> </ul>								
STUDY MATERIALS	- Text - PPT Slides Related videos Entrepreneur	rship II _							
	SPADA URL -								
INSTRUCTIONAL MEDIA	$\begin{array}{c c} & Page &  \\ LMS & URLs &  \\ Features & Dock &  \\ \hline Videos & \\ Other Media & Videos, Zoo \\ \end{array}$	LessonsSlides $$ Forum $$ Quiz $$ Task $$ MeetingsSurveyOtherm, Google Meet, and	Learning in class : Laptops, LCD Projectors, and Stationery						
LEARNING	YouTube	& Features	Scenario						
MODEL LEARNING TIME BURDEN	<ul> <li>Study Independent : 3</li> <li>Task Structured : 3 x 5</li> </ul>		• Stare Face : 3 x 50 minu	utes					
LEARNING EXPERIENCE	<ul><li>Activity Independent</li><li>Discussion</li></ul>								
	LMS Features	Instruments	Туре	Instruments					
LEARNING ASSESSMENT	Assignment	<i>Literature Review</i> Forum = <i>Feedback</i>	Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric					
	<b>Weight</b> : 3.5%								

#### 4. 4<sup>th</sup> MEETING

	LESSON PLAN: 4 <sup>th</sup> MEETING										
ASPECT		ONI	INE				OFFLINE				
SUB-CPMK		Student capable put into practice "Marketing Techniques and Strategies" Be able to determine _ market share as well understand calculation price principal production & price principal sale									
INDICATOR	- Understand - Understand	<ul> <li>Understand technique marketing</li> <li>Understand marketing strategy</li> <li>Understand price principal production</li> <li>Understand price principal sale</li> </ul>									
STUDY MATERIALS	- Text - PPT Slides Related video	s Entrepreneurs	ship II _								
INSTRUCTIONAL MEDIA	SPADA URL LMS Features Other Media	Page $$ URLs $$ Dock $$ VideosVideos, ZoonYouTube	Lessons Forum Task Survey n, Google N	√ √ Meet	Slides Quiz Meetings Other t, and	$\sqrt{1}$	Learning in class : Laptops, LCD Projectors, and Stationery				
LEARNING MODEL		Scenarios of the second	& Feature	S			Scer	nario			
LEARNING TIME BURDEN		dependent : 3 x uctured : 3 x 5		es			• Stare Face : 3 x 50 minu	utes			
LEARNING EXPERIENCE	<ul><li>Activity I</li><li>Discussion</li></ul>	Independent n									
	LMS F	eatures	In	stru	iments		Туре	Instruments			
LEARNING ASSESSMENT	Assignment		<i>Literature Review</i> Forum = <i>Feedback</i>				Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric			
	<b>Weight</b> : 3.5%	6									

## 5. 5<sup>th</sup> MEETING

	LESSON PLAN: 5 <sup>th</sup> MEETING								
ASPECT	ONI	LINE	OFFLINE						
SUB-CPMK	Student capable explain under	rstanding product as well as unde	rstand will exists product life cyc	ele (PLC) and can set price sell					
INDICATOR	<ul><li> Understand understanding</li><li> Understand determination</li></ul>	1							
STUDY MATERIALS	- Text - PPT Slides Related videos Entrepreneur	ship II _							
	SPADA URL -								
INSTRUCTIONAL MEDIA	Page $$ LMSURLs $$ FeaturesDock $$ VideosVideos	LessonsSlides $$ Forum $$ Quiz $$ Task $$ MeetingsSurveyOther $$	Learning in class : Laptops, LCD Projectors, and Stationery						
	Other Media YouTube	n, Google Meet, and							
LEARNING MODEL	Scenarios	& Features	Scer	nario					
LEARNING TIME BURDEN	<ul> <li>Study Independent : 3 :</li> <li>Task Structured : 3 x 5</li> </ul>		• Stare Face : 3 x 50 minutes						
LEARNING EXPERIENCE	<ul><li>Activity Independent</li><li>Discussion</li></ul>								
	LMS Features	Instruments	Туре	Instruments					
LEARNING ASSESSMENT	Assignment	<i>Literature Review</i> Forum = <i>Feedback</i>	Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric					
	<b>Weight</b> : 3.5%								

## 6. 6<sup>th</sup> MEETING

	LESSON PLAN: 6 <sup>th</sup> MEETING										
ASPECT	ONLINE					OFFLINE					
SUB-CPMK	make a busine	ess proposal	-	nce p	ractices		finance efforts focused on plans _ finance in				
INDICATOR	- Understand - Understand	governance _ f plan finance	ïnance								
STUDY MATERIALS											
INSTRUCTIONAL MEDIA	SPADA URL LMS Features Other Media	Page $$ URLs $$ Dock $$ VideosVideos, ZoorYouTube	Lessons Forum Task Survey n, Google N		Slides Quiz Meetings Other and	$\sqrt{1}$	Learning in class : Laptops, LCD Projectors, and Stationery				
LEARNING		Scenarios	& Features	6			Scenario				
MODEL LEARNING TIME BURDEN LEARNING	<ul> <li>Task Stru</li> <li>Activity I</li> </ul>	lependent : 3 x ictured : 3 x 5 ndependent		S			• Stare Face : 3 x 50 minu	ites			
EXPERIENCE	- Discussio		Ŧ					<b>.</b>			
LEARNING ASSESSMENT	LMS Fo		Instruments Literature Review Forum = Feedback				Type Presentation ( <i>Group Work</i> ) Group discussion	Instruments Holistic Assessment Rubric			
	<b>Weight</b> : 3.5%	Ó									

## 7. 7<sup>th</sup> MEETING

LESSON PLAN: 7 <sup>th</sup> MEETING											
ASPECT	ONLINE					OFF	LINE				
SUB-CPMK		Student capable create a complete business proposal and business proposal that directed For follow PKMK ( Creativity Program) competition Student Entrepreneurship )									
INDICATOR		making proposing entrepreneu		ams							
STUDY MATERIALS	- Text - PPT Slides Related video	s Entrepreneurs	ship II _								
	SPADA URL	-			~~~~	1					
INSTRUCTIONAL MEDIA	EDIA Features Dock	Page $$ URLs $$ Dock $$ Videos	Lessons Forum Task Survey		Slides Quiz Meetings Other	$\frac{}{}$	Learning in class : Laptops, LCD Projectors, and Stationery				
	Other Media Videos, Zoom, Google Meet, and YouTube										
LEARNING		Scenarios	& Features	5			Scenario				
MODEL											
LEARNING TIME BURDEN		lependent : 3 x ictured : 3 x 5		s			• Stare Face : 3 x 50 minu	ites			
LEARNING EXPERIENCE	<ul><li>Activity I</li><li>Discussio</li></ul>	ndependent n						_			
	LMS F	eatures	Ins	strur	nents		Туре	Instruments			
LEARNING ASSESSMENT	Assignment			<i>Literature Review</i> Forum = <i>Feedback</i>			Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric			
	<b>Weight</b> : 3.5%	6									

## 8. 8<sup>th</sup> MEETING

	LESSON PLAN: 8 <sup>th</sup> MEETING									
ASPECT		ONI	LINE				OFF	LINE		
SUB-CPMK	Mid semester									
INDICATOR	- Able to com	plete the quest	ion given 1	elate	d topic mee	ting	gs 1-7			
STUDY MATERIALS	- Text - PPT Slides Related video									
	SPADA URL	- Page √	Lessons		Slides $$					
INSTRUCTIONAL MEDIA	LMS Features	URLs $$ Dock $$ Videos	Forum Task Survey		Quiz Meetings Other		Learning in class : Laptops, Stationery	LCD Projectors, and		
	Other Media	Videos, Zoon YouTube	n, Google	Meet	, and					
LEARNING		Scenarios	& Feature	S			Scenario			
MODEL										
LEARNING TIME BURDEN		lependent : 3 x ictured : 3 x 5		es			• Stare Face : 3 x 50 minu	ites		
LEARNING EXPERIENCE	<ul><li>Activity I</li><li>Discussio</li></ul>	ndependent n								
	LMS F	eatures	Ir	nstru	ments		Туре	Instruments		
LEARNING ASSESSMENT	Assignment		<i>Literature Review</i> Forum = <i>Feedback</i>				Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric		
	<b>Weight</b> : 30%									

#### 9. 9<sup>th</sup> MEETING

	LESSON PLAN: 9 <sup>th</sup> MEETING								
ASPECT	O	ILINE	OFFLINE						
SUB-CPMK	Student capable presenting	business ideas in context prepar	ration of business proposals gr	roup					
INDICATOR	<ul> <li>Understand business pro</li> <li>Understand business idea</li> </ul>								
STUDY MATERIALS	- Text - PPT Slides Related videos Entreprener	urship II _							
	SPADA URL -								
INSTRUCTIONAL MEDIA			<ul> <li>✓</li> <li>✓ Learning in class : Laptops, LCD Projectors, and</li> <li>Stationery</li> </ul>						
LEARNING MODEL	YouTube	s & Features	Scer	nario					
LEARNING TIME BURDEN	<ul> <li>Study Independent : 3</li> <li>Task Structured : 3 x</li> </ul>		• Stare Face : 3 x 50 min	utes					
LEARNING EXPERIENCE	<ul><li>Activity Independent</li><li>Discussion</li></ul>								
	LMS Features	Instruments	Туре	Instruments					
LEARNING ASSESSMENT	Assignment		Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric					
	<b>Weight</b> : 3.5%								

## 10. 10<sup>th</sup> MEETING

	LESSON PLAN: 10 <sup>th</sup> MEETING								
ASPECT	ON	LINE	OFF	LINE					
SUB-CPMK	Student capable present the	target market within context pr	eparation of business proposal	S					
INDICATOR	<ul><li> Understand target market</li><li> Understand preparation o</li></ul>	f business proposals							
STUDY MATERIALS	- Text - PPT Slides Related videos Entrepreneu	rship II _							
	SPADA URL -	Lessons Slides V							
INSTRUCTIONAL MEDIA	LMSPage $$ FeaturesDock $$ VideosVideos, Zoo	Learning in class : Laptops, LCD Projectors, and Stationery							
LEARNING	Other Media YouTube	& Features	Scenario						
MODEL									
LEARNING TIME BURDEN	<ul> <li>Study Independent : 3</li> <li>Task Structured : 3 x</li> </ul>		• Stare Face : 3 x 50 minu	utes					
LEARNING EXPERIENCE	<ul><li>Activity Independent</li><li>Discussion</li></ul>								
	LMS Features	Instruments	Туре	Instruments					
LEARNING ASSESSMENT	Assignment	<i>Literature Review</i> Forum = <i>Feedback</i>	Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric					
	<b>Weight</b> : 3.5%								

## 11. 11<sup>th</sup> MEETING

	LESSON PLAN: 11 <sup>th</sup> MEETING								
ASPECT	ON	LINE	OFFLINE						
SUB-CPMK	Student capable present and	create plan finance as well as a	appropriateness seen from aspe	ect finance					
INDICATOR	<ul><li> Understand plan finance</li><li> Understand appropriatenes</li></ul>	ss aspect finance							
STUDY MATERIALS	- Text - PPT Slides Related videos Entrepreneur	ship II _							
	SPADA URL -								
INSTRUCTIONAL MEDIA	Page $\sqrt$ LMSURLs $\sqrt$ FeaturesDock $\sqrt$ VideosVideos	LessonsSlides $$ Forum $$ Quiz $$ Task $$ MeetingsSurveyOther	Learning in class : Laptops, LCD Projectors, and Stationery						
	Other Media YouTube	m, Google Meet, and							
LEARNING MODEL	Scenarios	& Features	Scer	nario					
LEARNING TIME BURDEN	<ul> <li>Study Independent : 3</li> <li>Task Structured : 3 x 5</li> </ul>		• Stare Face : 3 x 50 minu	utes					
LEARNING EXPERIENCE	<ul><li>Activity Independent</li><li>Discussion</li></ul>								
	LMS Features	Instruments	Туре	Instruments					
LEARNING ASSESSMENT	Assignment Literature Review Forum = Feedback		Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric					
	<b>Weight</b> : 3.5%								

## 12. 12<sup>th</sup> MEETING

	LESSON PLAN: 12 <sup>th</sup> MEETING								
ASPECT	ON	LINE	OFFLINE						
SUB-CPMK	Student capable make p	plan business For see appropriat	teness business						
INDICATOR	<ul><li> Understand plan business</li><li> Understand appropriatene</li></ul>								
STUDY MATERIALS	- Text - PPT Slides Related videos Entrepreneu	rship II _							
	SPADA URL -								
INSTRUCTIONAL MEDIA		LessonsSlides $$ Forum $$ Quiz $$ Task $$ MeetingsSurveyOtherom, Google Meet, and	$\begin{array}{c c c c c c c }\hline &  & Quiz &  \\ \hline &  & Meetings & \\ \hline & & Other & \\ \hline \end{array}$						
LEARNING	YouTube	s & Features	Scer	nario					
MODEL LEARNING TIME BURDEN	<ul> <li>Study Independent : 3</li> <li>Task Structured : 3 x :</li> </ul>		• Stare Face : 3 x 50 min	utes					
LEARNING EXPERIENCE	<ul><li>Activity Independent</li><li>Discussion</li></ul>								
	LMS Features	Instruments	Туре	Instruments					
LEARNING ASSESSMENT	Assignment		Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric					
	<b>Weight</b> : 3.5%								

# 13. 13<sup>th</sup> MEETING

	LESSON PLAN: 13 <sup>th</sup> MEETING								
ASPECT		ONL	INE			OFFLINE			
SUB-CPMK	Student capable pre	esent a bus	siness proposal						
INDICATOR	<ul><li>Understand fill in</li><li>Understand produce</li></ul>								
STUDY MATERIALS	- Text - PPT Slides Related videos Entr	repreneurs	hip II _						
	SPADA URL -		-		1				
INSTRUCTIONAL MEDIA	LMS UR Features Do Vid	age $$ RLs $$ ock $$ deos $$	LessonsForum $$ Task $$ Survey $\sim$	Slides Quiz Meetings Other	$\frac{}{}$	Learning in class : Laptops, LCD Projectors, and Stationery			
		leos, Zoom uTube	n, Google Meet,	and					
LEARNING MODEL	So	cenarios &	& Features			Scer	nario		
LEARNING TIME BURDEN	<ul><li>Study Indepen</li><li>Task Structure</li></ul>					• Stare Face : 3 x 50 minu	ites		
LEARNING EXPERIENCE	<ul><li>Activity Independent</li><li>Discussion</li></ul>								
	LMS Featur	res	Instru	nents		Туре	Instruments		
LEARNING ASSESSMENT	Assignment	ment Literature Review Forum = Feedback		Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric				
	<b>Weight</b> : 3.5%								

#### 14. 14<sup>th</sup> MEETING

	LESSON PLAN: 14 <sup>th</sup> MEETING								
ASPECT	ON	LINE	OFF	LINE					
SUB-CPMK	Student capable create and	practice business							
INDICATOR	<ul><li> Understand making prodution</li><li> Understand business target</li></ul>								
STUDY MATERIALS	- Text - PPT Slides Related videos Entrepreneu	rship II _							
	SPADA URL -								
INSTRUCTIONAL MEDIA	Page $$ LMSURLs $$ FeaturesDock $$ VideosVideos	LessonsSlides $$ Forum $$ Quiz $$ Task $$ MeetingsSurveyOther	Learning in class : Laptops, LCD Projectors, and Stationery						
	Other Media YouTube	m, Google Meet, and							
LEARNING MODEL	Scenarios	& Features	Scer	nario					
LEARNING TIME BURDEN	<ul> <li>Study Independent : 3</li> <li>Task Structured : 3 x</li> </ul>		• Stare Face : 3 x 50 minu	utes					
LEARNING EXPERIENCE	<ul><li>Activity Independent</li><li>Discussion</li></ul>								
	LMS Features	Instruments	Туре	Instruments					
LEARNING ASSESSMENT	Assignment		Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric					
	<b>Weight</b> : 3.5%								

## 15. 15<sup>th</sup> MEETING

	LESSON PLAN: 15 <sup>th</sup> MEETING								
ASPECT	ONLINE					OFF	LINE		
SUB-CPMK	Student capabl	le present resul	lts practice entr	epreneurship	)				
INDICATOR	<ul><li>Know results</li><li>Know report</li></ul>								
STUDY MATERIALS	- Text - PPT Slides Related videos	Entrepreneurs	ship II _						
	SPADA URL	-							
INSTRUCTIONAL MEDIA	LMS Features	Page $$ URLs $$ Dock $$ Videos $$ VideosZoon	LessonsForum $$ Task $$ Surveyn, Google Meet	Slides Quiz Meetings Other and	$\sqrt{\sqrt{1}}$	Learning in class : Laptops, LCD Projectors, and Stationery			
LEARNING	Other Media	YouTube	& Features			Scenario			
MODEL									
LEARNING TIME BURDEN		ependent : 3 x 5				• Stare Face : 3 x 50 minu	utes		
LEARNING EXPERIENCE	<ul><li>Activity In</li><li>Discussion</li></ul>	ndependent n							
	LMS Fe	eatures	Instru	ments		Туре	Instruments		
LEARNING ASSESSMENT	Assignment		Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric					
	<b>Weight</b> : 3.5%	)							

## 16. 16<sup>th</sup> MEETING

	LESSON PLAN: 16 <sup>th</sup> MEETING									
ASPECT		ONI	LINE				OFF	LINE		
SUB-CPMK	Semester Fina	ıl								
INDICATOR	- Able to com	plete the quest	ion given 1	elate	ed topic mee	ting	g 9-15			
STUDY MATERIALS	- Text - PPT Slides Related video	s Entrepreneurs	ship II _							
	SPADA URL	-			~~~	1				
INSTRUCTIONAL MEDIA	LMS Features	Page $$ URLs $$ Dock $$ Videos $\sim$	Lessons Forum Task Survey	$\sqrt{1}$	Slides Quiz Meetings Other	$\frac{}{}$	Learning in class : Laptops, Stationery	LCD Projectors, and		
	Other Media	Videos, Zoon YouTube	n, Google	Meet	t, and					
LEARNING		Scenarios	& Feature	S			Scenario			
MODEL										
LEARNING TIME BURDEN		lependent : 3 x ictured : 3 x 5		es			• Stare Face : 3 x 50 minu	utes		
LEARNING EXPERIENCE	<ul><li>Activity I</li><li>Discussio</li></ul>	ndependent n								
	LMS F	eatures	Iı	nstru	iments		Туре	Instruments		
LEARNING ASSESSMENT	Assignment		<i>Literature Review</i> Forum = <i>Feedback</i>				Presentation ( <i>Group Work</i> ) Group discussion	Holistic Assessment Rubric		
	<b>Weight</b> : 30%									

PROJECT TASKS PLAN
--------------------

	COLLEGE FACULTY STUDY PROGRAM									
	STUDENT A	SSIGNMENT PI	LAN							
	MK's name	Code	Semester	SKS						
COURSE IDENTITY	INTO ENTREPRENEURSHIP II	CC 70318	IV	2						
	Form of Assig	nment	Task Comp	letion Time						
TASK DESIGN	Practice Papers and	Practice Papers and Questions Contractions								
ASSIGNMENT TITLE	Explain concepts, estimate	es and projections 7 and 9-1		ics at meetings 1-						
	Task URL in LMS:		1. 1	1 4 1 1						
Sub-CPMK	Students can understand the business proposals	he concept of entre	preneurship and ap	ply it by making						
DESCRIPTION	Entrepreneurship teach Ho business become somethir conditions that occur arou create field Work for other	ng field business w nd can print succes	ith understand situ	ations and						
ASSIGNMENT METHODS	Assignments are carried or lecturer		vith the instructions	of the teaching						
TASK OBJECT	Make proposals and prese	nt the results of ac	tivity reports							
TASK OUTPUT	Proposals and results of ac	ctivity reports								
	Criteria & Ind	icators	Assessment Techniques	Weight (%)						
EVALUATION	<ul> <li>Retention of mate</li> <li>Quiz/Practice Que</li> <li>Independent task</li> </ul>		Holistic Rubric	- 40% - 30% - 30%						
	Stages		Ti	me						
TIMETABLE	<ul> <li>Topics 1 – 5</li> <li>Midterm exam</li> <li>Topics 7 – 10</li> <li>Final exams</li> <li>Inputting Exam R</li> </ul>	esult Values	<ul> <li>March 15, 2021 – April 26, 2021</li> <li>May 4, 2021</li> <li>May 10, 2021 – June 21, 2021</li> <li>July 26, 2021</li> <li>27 July – 15 August 2021</li> </ul>							
ЕТС										
REFERENCES			_							

# CPL ASSESSMENT AND ACHIEVEMENTS

TOPIC	SUNDAY	CPL	СРМК	Sub-CPMK	ASSESSMENT	WEIGHT (%)	CATEGORY
I	1	1,2,3,4	1	1	Assignment, Group Presentation ( Work Group)	3.5%	Online
II	2	1,2,3,4	1	2	Assignments, Group Presentations ( Work Group	3.5 %	Online
III	3	1,2,3,4	1,2	3	Assignments , Group Presentations ( Work Group	3.5 % _	Online
IV	4	1,2,3,4	1,2	4	Assignments , Group Presentations ( Work Group	3.5%	Online
V	5 – 7	1,2,3,4	1,2	5 -7	Assignments , Group Presentations ( Work Group	6.5%	Online
VI	8	1,2,3,4	1,2	1,2,3,4,5 ,6,7	Assignment	30%	Online
VII	9 – 11	1,2,3,4	1	9,10,11	Assignments, Group Presentations ( Work Group	6.5%	Online
IX	12 – 13	1,2,3,4	1	12,13	Assignments, Group Presentations ( Work Group	6%	Online

TOPIC	SUNDAY	CPL	СРМК	Sub-CPMK	ASSESSMENT	WEIGHT (%)	CATEGORY
X	14	1,2,3,4	1	14	Assignments, Group Presentations ( Work Group	3.5%	Online
XI	15	1,2,3,4	1	15	Assignments, Group Presentations ( Work Group	3.5%	Online
XI	16	1,2,3,4	1	9,10,11,12,13,14,15	Assignment	30%	Online

#### **BIBLIOGRAPHY**

- Ahmad Fauzi . 2008. "Systems Information Management". House Knowledge . Yogyakarta.
- O'Brien, James A. 2004. " Management Information Systems: Managing Information Technology in The Internetworked Enterprise, Sixth Edition". Cityless, McGraw-Hill.
- O'Brien, James A. 2005. " Introduction to Information Systems". Twelfth Edition, Boston, McGraw-Hill.
- Parker CS, 1989. " Management Information Systems: Strategy and Action". McGraw Hill, New York.
- Raymond McLeod, Jr. 1996. "Systems Information Management Volume I Indonesian Edition". Englewood Cliffs, New Jersey.
- Raymond McLeod, Jr. 1996. "Systems Information Management Volume II Indonesian Edition". Englewood Cliffs, New Jersey.
- Suriyani , A., Saleh, S., & Akhmad , A. (2023). Capacity Building Empowerment of Weaver Groups Through Weaving Business Innovation at the Ikat Jata Kapa Weaving Center in Sikka Regency, East Nusa Tenggara Province, Indonesia, Indonesia. *European Journal of Development Studies* , 3 (2), 59–68. https://doi.org/10.24018/ejdevelop.2023.3.2.239

Turban, Reiner, Potter. 2001. " Introduction to Information Technology". John Wiley & Sons, New York.

Guarantor Quality of Study . MM i Java. NIDN.0926088303



NIDN.907028401

Endorsed by: head of the study program

Dr. H. Muhammad Najib Kasim, SE, M.Si

NIDN. 8823690019